

NEW

PRODUCT TRAINING

PREMIER[®] 40



CONSTRUCTION



EVENT

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Key Features & Benefits

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Extension of popular Premier® line

LBW engineered the *original* tent or box style heater

- ✓ Safe, enclosed flame
- ✓ Direct-fired with 99% fuel efficiency*
- ✓ Direct-fired AND Ductable

NEW

Model	BTU/HR	Fuel Type	
		LP Only	Dual Fuel (LP, NG)
Premier 40	40,000	✓	
Premier 80	80,000	✓	
Premier 80 DF	80,000		✓
Premier 170	170,000	✓	
Premier 170 DF	170,000		✓
Premier 350	175,000-350,000	✓	
Premier 350 DF	350,000		✓



*Exchange air required: 1 sq. in. per 1,000 btu/hr

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Heat moving options

Design to move heated air into spaces with optional ducting and/or diffuser accessories

Model	Heated Air Output (CFM)	Duct Dia.	Max Duct Length
Premier 40	330	8"	12'
Premier 80	450	12"	12'
Premier 170	1,200	12"	12'
Premier 350	2,500	18"	25'



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A better connection

Connection design
uses easy, long-lasting
magnetic technology

NOTE: Next generation Premier 80 and 170s
available next season WILL NOT have cage nuts
required to use legacy duct adapter designs.
The current design will be compatible with
ANY generation model.

NEW



<https://youtu.be/YDVRNKLmrxU>

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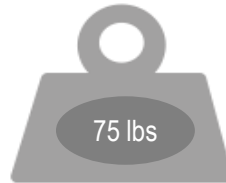
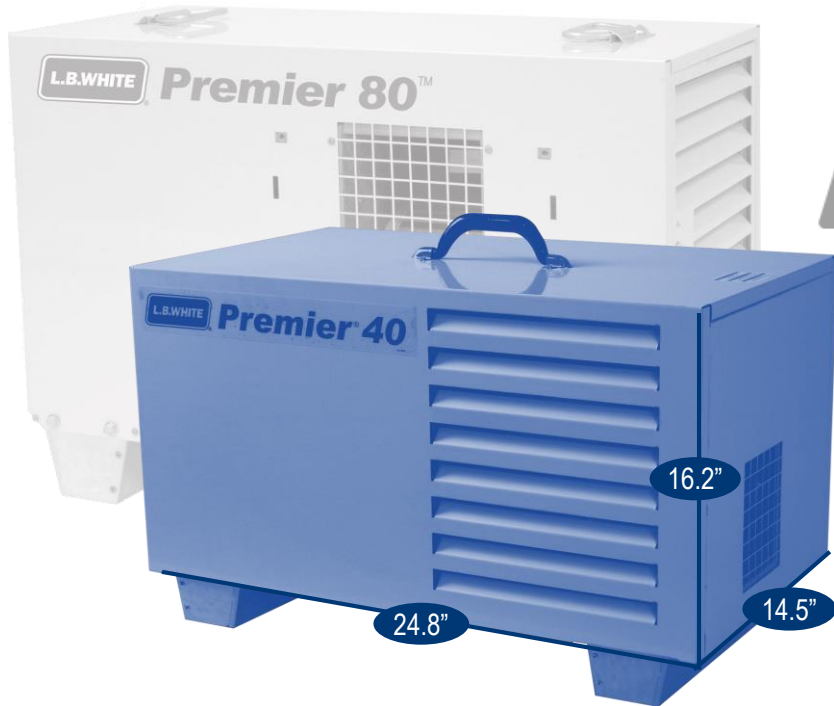


Value Proposition

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Smallest enclosed flame heater on the market

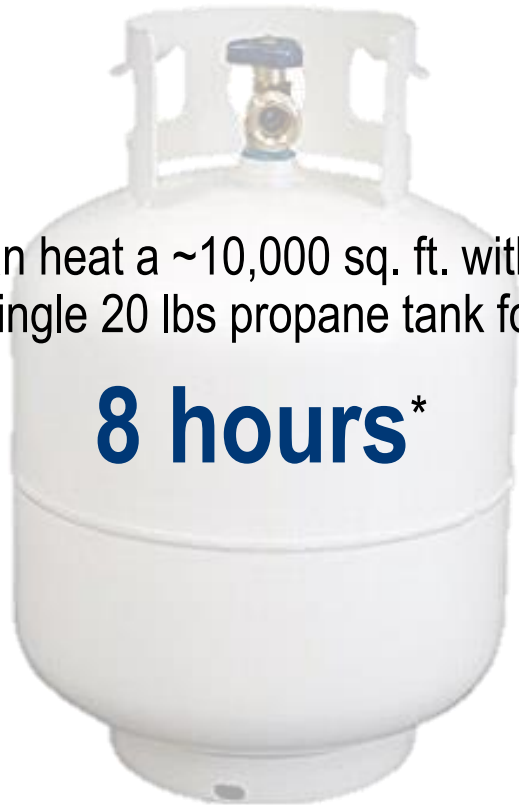
Most portable Premier®



Easy to fuel

Can heat a ~10,000 sq. ft. with a single 20 lbs propane tank for

8 hours*



Recommended Propane Gas Supply - Cylinders Required Per Heater				
Average Temp ° F / °C	50 / 10	40 / 4.4	30 / -1.1	20 / -6.7
40 lb / 18 kg TS040 = 40,000 btu/h	1	1	1	1
20 lb. / 9 kg TS040 = 40,000 btu/h	1	1	1	2*

*Cylinders must be manifolded together to allow simultaneous vapor withdrawal from all cylinders.

Run Time Hours				
Average Temp ° F / °C	50 / 10	40 / 4.4	30 / -1.1	20 / -6.7
40 lb / 18 kg TS040 = 40,000 btu/h	18.5	16.0	16.0	13.0
20 lb. / 9 kg TS040 = 40,000 btu/h	8.0	6.0	4.2	13.0**

Run Time calculations are based on starting with a full tanks (s)

** The use of a single 20lb. tank is not recommended below 30°F/-1.1°C.

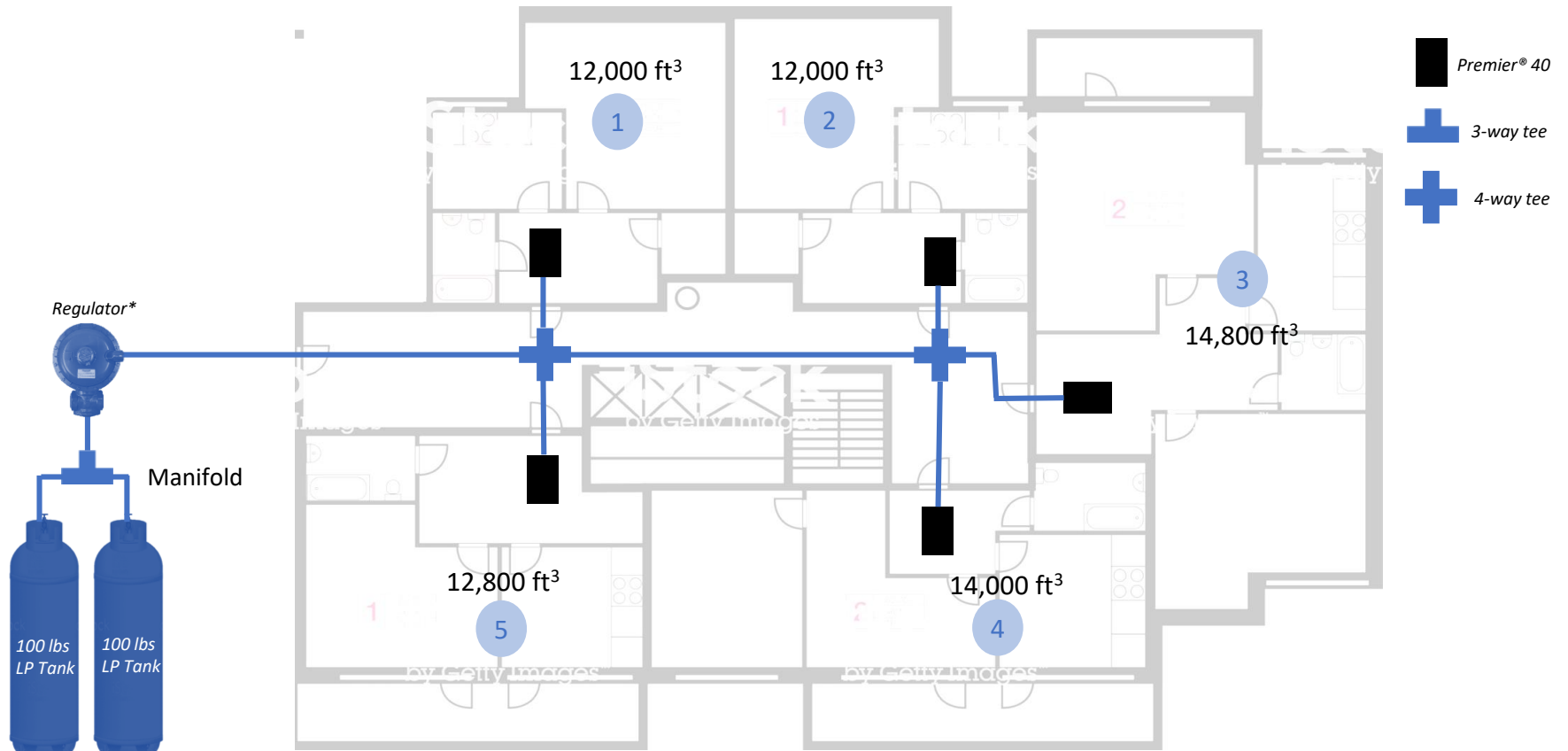
Due to the potential lack of vaporization rate of the liquid fuel.

For additional propane gas supply sizing information see page 12 of owner's manual

*Assumes a 990 ft²/9900 ft³ (30 W x 33 L x 10 H) space achieving a 30° temp rise would require ~39,500 btu/hr with no insulation (as represented in heat estimator). Single 20 lb. tank used in 50°F-60°F workspace would be estimated to provide 8 hours of continuous runtime. For additional propane gas supply sizing information see page 12 of owner's manual.

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Potential fuel supply layout



Easy to power

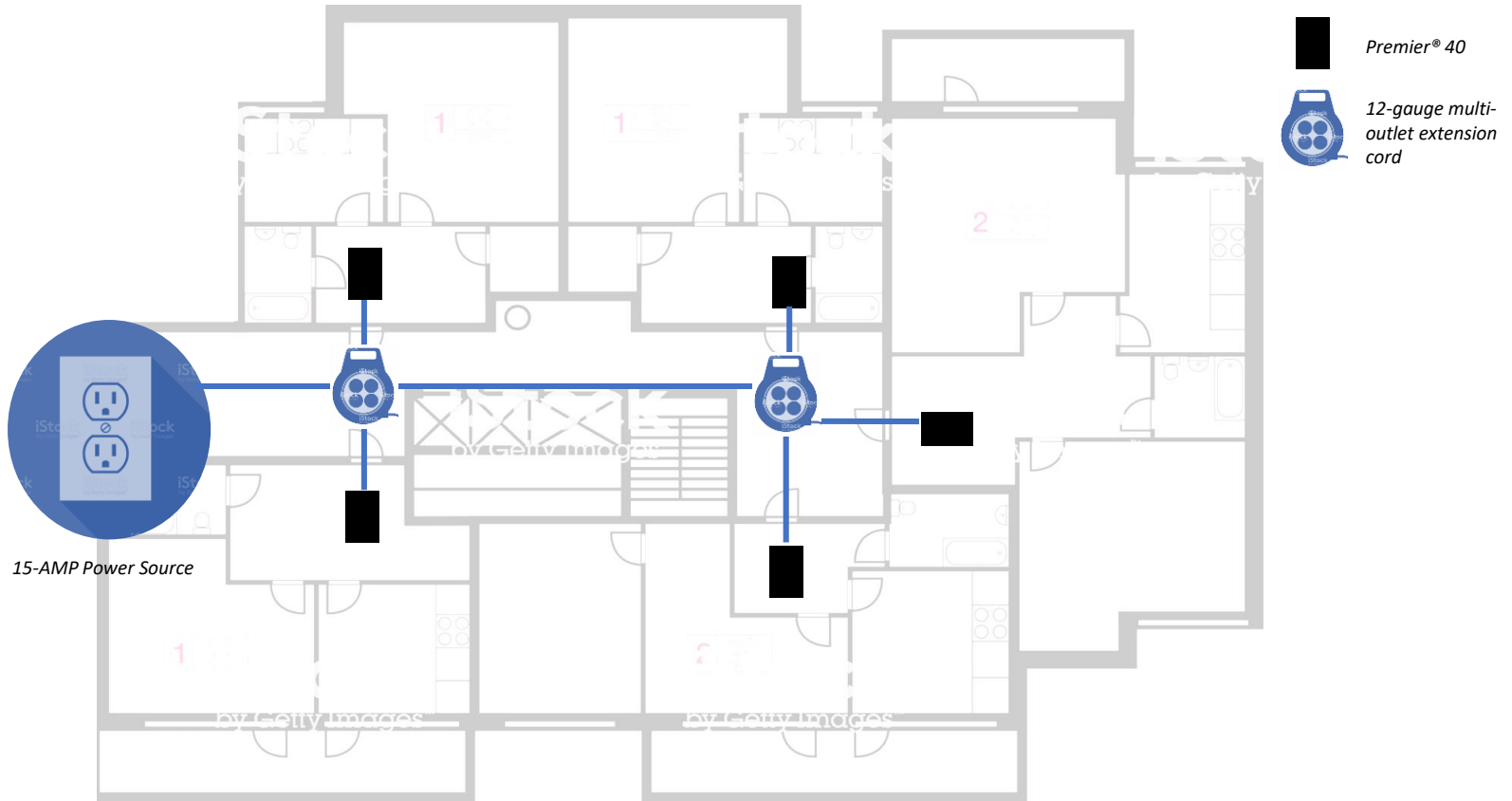
	AMP DRAW
Continuous	1.0
Starting	2.6

Operate multiple heaters from a single
15-amp power supply



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Potential electrical supply layout



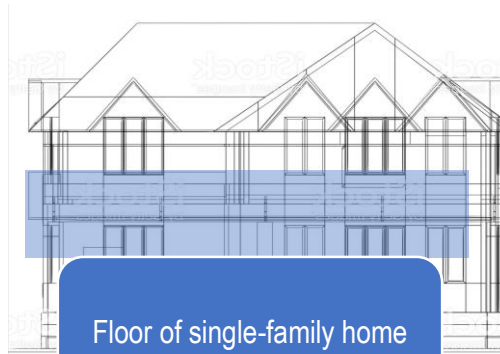
Better heat distribution

for projects with many units and stories

- **Deliver heat directly where its needed** with multiple heaters versus a single, large BTU unit
- **Avoid the challenges of using long duct**



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Floor of single-family home



Multi unit building
i.e. apartments, hotels



Finishing projects



10 x 20 Tent



Selling Specifics

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Resources & Tools

- Sell sheets
 - ✓ Full product specs
 - ✓ Accessory listing
- Price sheets by tier
- Owner's manual
 - ✓ Page 12 – Tank size recommendation chart
- Heat Estimator

